

Summary of Cross-Functional & Cross-Industry Experience

Steve Rallison, President and CEO of Performance Improvement Resources, LLC has over 25 years of progressive experience leading and directing healthcare organizations. His unique background blending acute care, physician practice management and consulting allow him to assist healthcare executives and their organizations through difficult and challenging issues.

PROFESSIONAL EXPERIENCE

Steve led the Diagnostics and Performance Improvement practice for Park City Solutions, a performance improvement and technology company, prior to becoming President and CEO of Performance Improvement Resources.

Steve also served as Senior Vice President for Cejka Consulting a boutique consulting firm focused on physician group practices. Services provided included: Compensation design, Revenue cycle improvement, Work-flow and process redesign and performance and strategic initiatives/options regarding governance and management of physician groups within hospital systems.

For over 5 years Steve led the Physician, Clinical and Managed Care consulting practice for the largest information systems company in the country. In this capacity Steve led engagements focused on performance improvement, process redesign and workflow automation. Results include returning a large health plan to profitability, reducing days in A/R and improving cash collections for physician practices, and helping hospitals improve work flow, service levels and their bottom lines by becoming customer focused.

Prior to his career in consulting, Steve served as Chief Administrative Officer of the Duluth Clinic, a 350 physician multi-specialty group practice in Duluth Minnesota. In this capacity Steve implemented continuous quality improvement methods and expanded the clinic from 160 to 350 physicians and to 20 locations. He participated in the successful integration of the clinic and hospital and the development of physician leadership throughout the group practice.

With the Bon Secours Health System, Steve served as CEO of the Michigan division with total accountability for the operations of the 310 bed hospital, 150 bed skilled nursing facility, retail pharmacies and home care. As Corporate Vice President of Administration for the system, Steve led the first successful system-wide Information System Planning process.

Prior to his work with the Bon Secours Health System, Steve served in other executive positions, as the Executive Vice President and Chief Operating Officer for The Carle Foundation and Assistant Administrator with Intermountain Health Care and Toledo Hospital.

Steve is experienced in all aspects of board relations, strategic planning, facility planning, community relations, marketing, contracting, employee relations and physician relations.

Mr. Rallison currently serves on the prestigious **Board of Examiners for the Malcolm Baldrige National Quality Award** as a **Senior Examiner** and healthcare

subject matter expert.

EDUCATION

Mr. Rallison holds a Bachelor of Science (B.S.) degree from Brigham Young University and a Master of Healthcare Administration degree from Washington University.